

**Telecommunications Association of Maine  
Annual Convention September 13 – September 15, 2016**

*“The Many Faces of Broadband  
The Network, The Connection, The Customer, It’s All Good”*

**Tuesday, September 13, 2016**

**12:00 pm - 1:00 pm** TAM Board Lunch (Windjammer Room)

**1:00 pm – 4:00 pm** TAM Board Meeting (Pen Bay Room)

**5:45 pm - 7:00 pm** Registration & Welcoming Reception  
Welcome Reception and Grand Opening of TAM 2016  
Vendor Showcase – Exhibit Area (State of Maine Hall)  
Cash Bar  
ITPA Silent Auction - Coordinated by Suzanne Reed, UniTel

**7:00 pm - 8:00 pm** Group Dinner – BBQ (Bay Point Ballroom)

**Wednesday, September 14, 2016**

**6:30 am -8:00 am** Breakfast Buffet – Exhibit Area (State of Maine Hall)

**7:45 am** Registration (State of Maine Hall)

**8:00 am** General Session (Knox County Ballroom)

Welcome to Convention:  
**Ed Tisdale, TAM President**  
OTT Communications

Presiding:  
**Ed Tisdale, TAM President**  
OTT Communications

National Anthem:  
**Ben Sanborn**  
Telecommunications Association of Maine

**Wednesday, September 14, 2016 (continued)**

Pledge of Allegiance:  
**Ed Tisdale, TAM President**  
OTT Communications

Invocation:  
**Dawna Hannan, Vice President – Regulatory Affairs & Human Resources**  
Oxford Networks

Opening Remarks:  
**Ed Tisdale, TAM President**  
OTT Communications

**8:30 am - 9:15 am** Key Note Speaker **Bruce Williamson, Commissioner**  
Maine Public Utilities Commission

**9:15 am – 9:45 am** Speaker **Dick Thompson, CIO**  
University of Maine System

**9:45 am – 10:00 am** Coffee Break

**10:00 am – 10:30 am** Speaker **James Troutman, Consultant**  
Lincolntonville Telephone Co

**10:30 am - 11:40 am** Federal Panel

Moderator: **Steve Kraskin, Esquire**  
Communications Advisory Counsel

Panelists:

**Michael Romano, Senior Vice President of Policy**  
NTCA

**Jeff Dupree, Vice President – Government Relations**  
NECA

**Adam Lachman, Director of Innovation and Economic Development \*invited\***  
Office of Senator Angus King

**11:40 am** Drawing of Door Prize – *Samoset Weekend Getaway*  
Compliments of TAM 2016  
*Plus \$100.00 spending money from TAM*

**11:45 am** ADJOURN

**11:45 am** Box Lunches to be delivered to Golf Course for Golfers

**Wednesday, September 14, 2016 (continued)**

**11:45 am** Plated Lunch – Exhibit Area (State of Maine Hall)

**12:00 pm** TAM Annual Open Golf Tournament  
(Box Lunch on Site)

**1:30 pm** TAM Open Tennis Tournament

**Concurrent Afternoon Workshops**

***Customer Service Workshops (Camden Room)***

*Coordinated by: Dawna Hannan, Vice President – Regulatory Affairs & Human Resources  
Oxford Networks*

**1:00 pm - 2:30 pm** 1<sup>st</sup> Session – CAD Regulatory Round Table

Moderator: **Dawna Hannan, Vice President – Regulatory Affairs & Human Resources**  
Oxford Networks

Panelists:

**Derek Davidson, Director CAD**  
Maine Public Utilities Commission

**Ben Sanborn, Esquire**  
Telecommunications Association of Maine

**Jim Porter, Senior Policy and Telecommunications Director**  
Vermont Department of Public Service

**2:30 pm – 2:45 pm** Break

**2:45 pm – 4:30pm** 2<sup>nd</sup> Session – Interstate Policy Issues Round Table (Camden Room)

Moderator: **Steve Kraskin, Esquire**  
Communications Advisory Counsel

***Technicians Educational Workshop (Rockport Room)***

*Coordinated by: Randal Manning, Vice President – Operations & Business Development  
Lincolntonville Telephone Company*

**1:00 pm – 2:30 pm** Make World-Class Wi-Fi Your Differentiator  
**Jerome Day, Consulting Engineering Program Director**  
Calix

## Wednesday, September 14, 2016 (continued)

- 2:30 pm – 2:45 pm** Break
- 2:45 pm – 4:30pm** “Why cloud based applications are both a blessing and a curse for rural economies”  
**Robert Williams, Senior Manager Cloud & Data Center Solutions**  
Oxford Networks
- 6:00 pm - 7:00 pm** Cocktail Reception (State of Maine Hall)
- 7:00 pm - 8:00 pm** Downeast Lobster Bake (Knox County Ballroom) Casual Dress
- 8:00 pm approx.** Dessert and Coffee – (Knox County Ballroom)
- 8:20 pm approx.** Golf Awards & Tennis Awards – (Knox County Ballroom)
- 8:30 pm** Entertainment – CASINO NIGHT (Camden Room)  
*Theme – Ahoy Mateys, It’s Pirate Night*
- 9:30 pm** ITPA Silent Auction Closes

## Thursday, September 15, 2016

~ **Note – Hotel Checkout 11:00 am ~**

- 6:30 am – 8:00 am** Breakfast Buffet – Exhibit Area (State of Maine Hall)
- 7:45 am** Registration (State of Maine Hall)
- 8:00 am** General Session – 2<sup>nd</sup> Day (Knox County Ballroom)  
Presiding:  
**Scott Brooks, TAM Vice President**  
TDS
- 8:15 am - 8:30 am** Opening Remarks:  
**Scott Brooks, TAM Vice President**  
TDS
- 8:30 am - 8:45 am** Introduction of Vendors
- 8:45 am – 9:15 am** Speaker **Reade Brower, Owner/President**  
Courier Publications, VSTV, Maine Today Media
- 9:15 am - 10:15 am** Speaker **Mike Bewersdorf, Senior Network Specialist**  
TDS
- 10:15 am - 10:30 am** Coffee Break

**Thursday, September 15, 2016 (continued)**

**10:30 am - 11:40 am** Maine Industry Issues  
Coordinated by: **Ben Sanborn**  
Telecommunications Association of Maine

Moderator: **Joe Donahue, Attorney**  
Preti Flaherty

Panelists:

**Tim Schneider, Public Advocate**  
State of Maine

**Ben Sanborn, Esquire**  
Telecommunications Association of Maine

**Mark Vannoy, Chairman**  
Maine Public Utilities Commission

**11:45 am** Wrap Up **Mike Reed, Maine President**  
FairPoint Communications

Drawing of Door Prize - *\$250.00 Visa Debit Card*  
Compliments of TAM Associate Members