

Telecommunications Association of Maine Annual Convention June 14 – 16, 2011

“Meeting the Challenge” “It’s Up to Us”

Tuesday, June 14, 2011

- 8:30 am - 12:00 pm** TANE Directors Meeting (Pen Bay Room)
- 1:00 pm - 4:00 pm** TAM Board Meeting (Pen Bay Room)
- 5:45 pm - 7:00 pm** Registration & Welcoming Reception
Welcome Reception and Grand Opening of TAM 2011
Vendor Showcase – Exhibit Area (State of Maine Hall) Cash Bar
- 7:00 pm** Dinner on your own Tuesday, June 14, 2011

Wednesday, June 15, 2011

- 7:00 am** Breakfast Buffet -- Exhibit Area (State of Maine Hall)
- 7:45 am** Registration – State of Maine Hall
- 8:15 am** General Session – (Knox County Ballroom)
- National Anthem:
Ben Sanborn
Telecommunications Association of Maine
- Pledge of Allegiance:
Jim Sanborn
Lincolnton/Tidewater
- Invocation:
Dawna Hannan
Oxford Networks
- 8:30 am** Presiding: **Jim Sanborn, TAM President**
Lincolnton/Tidewater
- 8:45 am - 9:20 am** Opening Speaker: **Tom Welch, Maine PUC**
- 9:20 am - 9:40 am** **Jeff Letourneau, Executive Director,**
NetworkMaine, University of Maine System

Wednesday, June 15, 2011 (continued)

9:40 am - 9:55 am Coffee Break

9:55 am - 11:25 am Maine Industry Views

Moderator: **Joe Donahue, Attorney**
Preti, Flaherty, Beliveau, Pachios & Haley, LLC

Panelists:

Ben Sanborn, External Affairs Manager
Telecommunications Association of Maine

Panelists- TBA

Panelists- TBA

Andrew Hagler, Director, Telephone and Water Utility Industries,
Maine PUC

11:25 am Drawing of Door Prize “Getaway Weekend at the Samoset Resort”
Compliments of TAM 2011 (Plus \$100 check from TAM for spending)

11:30 am ADJOURN

11:45 am Box Lunches to be delivered to Golf Course for Golfers

11:45 am Plated Lunch – Exhibit Area (State of Maine Hall)

12:00 pm TAM’s 20th Annual Open Golf Tournament (Box Lunch on Site)

1:30 pm TAM’s 18th Open Tennis Tournament

Concurrent Afternoon Workshops

Coordinated by: **Dawna Hannan, Director Customer
Satisfaction, Human Resources & Regulatory Affairs**
Oxford Networks

Customer Service Workshop (Camden Room)

1:00 pm - 2:30 pm 1st Session – “Sales Is Service”

Speaker: **Pamela Holly, Customer Service Manager,**
Oxford Networks

2:30 pm - 2:45 pm Break

Wednesday, June 15, 2011 (continued)

2:45pm - 4:30 pm 2nd Session – Regulatory Roundtable
Moderator: **Dawna Hannan, Director Customer Satisfaction,
Human Resources & Regulatory Affairs**
Oxford Networks

Panelists:

Ben Sanborn, External Affairs Manager
Telecommunications Association of Maine

Derek Davidson, Director CAD
Maine Public Utilities Commission

Wayne Jortner, Attorney
Public Advocate Office

Technicians Educational Workshops (Rockport Room)
Coordinators: **Louis Rector, Manager, Plan Operations**
Nuel Crawford, Engineering & Construction Manager
Lincolnton/Tidewater

1:00 pm - 3:00 pm DWDM (Dense Wave Division Multiplexing)
CWDM (Coarse Wave Division Multiplexing)

2:00 am - 2:15 pm Break

6:00 pm - 7:00 pm Cocktail Reception (Pen Bay Gardens, weather permitting)

7:00 pm - 8:00 pm Downeast Lobster Bake – (Pen Bay Gardens, weather permitting)
Casual Dress

8:00 pm approx. Dessert and Coffee – (Knox County Ballroom)

8:20 pm approx. Golf Awards & Tennis Awards – (Knox County Ballroom)

8:30 pm Entertainment – CELEBRITY CASINO NIGHT

Thursday, June 16, 2011

****Note – Hotel Checkout 11:00 am****

7:00 am Breakfast Buffet-- Exhibit Area (State of Maine Hall)

7:45 am Registration (State of Maine Hall)

8:15 am General Session – 2nd Day (Knox County Ballroom)

Presiding: **Ben Sanborn, External Affairs Manager**
Telecommunications Association of Maine

Thursday, June 16, 2011(continued)

- 8:30 am - 8:45 am** Introduction of TAM's Associate Members
- 8:45 am -9:00 am** TAM Update
Ben Sanborn, External Affairs Manager
Telecommunications Association of Maine
- 9:00 am - 9:30 am** Speaker: **Francis X. Gallagher, Managing Director**
Stifel Nicolaus & Company, Inc.
- 9:30 am - 9:45 am** Coffee Break (Submit your questions to panelists)
- 9:45 am - 11:00 am** Federal Issues
Moderator: **Steve Kraskin**
Kraskin, Moorman & Cosson LLC
- Panelists:
- Joel Shifman, Senior Advisor**
Maine Public Utilities Commission
- Joe Douglas, VP Government Relations**
NECA
- TBA**
- Robert DeBroux, Director Federal Affairs**
TDS Telecom
- 11:00 am – 11:25 am** Wrap Up Speaker:**Beth Osler, Director Customer/Industry Relations - Maine**
UniTel
- 11:25 am** Door Prize Drawing \$250.00 Visa Debit Card
Compliments of TAM's Associate Members
- 11:30 am** ADJOURN
- TAM'S Ocean View BBQ in Pen Bay Gardens (Weather permitting)

Printing of TAM 2011 Program compliments of MPX Printing Co

Thank you for your attendance, participation and sponsorships of TAM 2011!!
We could not have put on this Annual Meeting without you!!
Have a safe drive home. See you next year!!